				Co	ntract	# 3062849	3062849					Date Entered	10	/06/17		Washington (WJLA)	•	
				Sche	edule Dates	10/09/17-10/10/1	17					Last Modified	10	/06/17		By Broadcast Month	<u>Spots</u>	Rate
		WJLA		Adv	ertiser	Ed Gillespie for VA	A Gove	rnor (1	16805)			Entered By	Tif	fany Lewis		Oct. 2017	22	\$25,100.00
ab		1100 Wilson Blvd, 6t	h Floor	Age	ency	Strategic Media Pl	laceme	nt (66	94)			CO-OP	No			Grand Total:	22	\$25,100.00
	doc	Arlington, VA 22209		Prod	duct	POLITICAL CAND	IDATE	(ns) (1	186)			Headline #						
				Brand		Ed Gillespie (6712	Ed Gillespie (671299)					Demo						
WJLA-T	TV WASHINGTON, DC			Sale	esperson es Office	Monares, Barbara	ra (3870)				Order Type	N	ormal					
				Sale		WJLA/GJLA/EJLA						Package Deal						
Strategi	ic Media Placement			Buyer Name								Commission %	15	.00				
	tagers Loop		- 1	Phor	ne/Fax	/						Commission	\$3	,765.00				
Delawa	re, OH 43015			CPE	E	3186						Net Total	\$2	1,335.00				
				Acco	ount Types	Local/Political Can	ndidate	Ageno	y BRD			Sales Tax						
				Billin	ng Type	Standard		_										
				Com	nments													
Line	Line Type / Break Typ	ne (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu We	: Th Fr	Sa Su	Spots	Rate	Total		Station	Comment	: Entered
	Line Type / Break Type ormal Line / SPOT	ne (Ref #) 10/09/17-10		Sec 2	:30 5	Run Times 5A- News-Good Morning Washington at 5a	SPW	_	Tu We	. Th Fr	Sa Su	ı Spots	Rate \$300.0		0 Washington		Comment	: Entered
1.0 No			0/10/17	Sec 2 2	:30 5 \ :30 6	5A- News-Good Morning	SPW	1		. Th Fr	Sa Su	Spots 2		\$600.0	0 Washington	(WJLA)	Comment	
1.0 No 2.0 No	ormal Line / SPOT	10/09/17-10	0/10/17	Sec 2 2 2	:30 5 :30 6 :30 7	5A- News-Good Morning Washington at 5a 6A- News-Good Morning	SPW	1	1	Th Fr	Sa Su	Spots 2 2 2 2	\$300.0	\$600.0	-	(WJLA)	Comment	10/6/17
1.0 No 2.0 No 3.0 No	ormal Line / SPOT	10/09/17-10 10/09/17-10	0/10/17	Sec 2 2 2 2 2	:30 5 :30 6 :30 7	5A- News-Good Morning Washington at 5a 6A- News-Good Morning Washington at 6a 7A- ABC-Good Morning	SPW	1 1 1	1	Th Fr	Sa Su	1 Spots 2 2 2 2 2 2 2	\$300.00 \$1,000.00	\$600.0 \$2,000.0 \$2,000.0	0 Washington	(WJLA) (WJLA)	Comment	10/6/17 10/6/17
1.0 No 2.0 No 3.0 No 4.0 No	ormal Line / SPOT ormal Line / SPOT ormal Line / SPOT	10/09/17-10 10/09/17-10 10/09/17-10	0/10/17 0/10/17 0/10/17 0/10/17	Sec 2 2 2 2 2 2	:30 5 :30 6 :30 7 :30 9 :30 9	5A- News-Good Morning Washington at 5a 6A- News-Good Morning Washington at 6a 7A- ABC-Good Morning America	SPW	1 1 1 1	1 1 1	Th Fr	Sa Su	2 2 2 2 2 2	\$300.00 \$1,000.00 \$1,000.00	\$2,000.0 \$2,000.0 \$2,000.0 \$700.0	0 Washington	(WJLA) (WJLA) (WJLA)	Comment	10/6/17 10/6/17 10/6/17
1.0 No 2.0 No 3.0 No 4.0 No 5.0 No	ormal Line / SPOT ormal Line / SPOT ormal Line / SPOT ormal Line / SPOT	10/09/17-10 10/09/17-10 10/09/17-10 10/09/17-10	0/10/17 0/10/17 0/10/17 0/10/17 0/10/17	Sec 2 2 2 2 2 2 2 2 2	:30 5 :30 6 \(\) :30 7 :30 9	5A- News-Good Morning Washington at 5a 6A- News-Good Morning Washington at 6a 7A- ABC-Good Morning America 9A- Live with Kelly 12P- News-ABC 7 News at	SPW	1 1 1 1 1	1 1 1	Th Fr	Sa Su	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	\$300.00 \$1,000.00 \$1,000.00 \$350.00	\$2,000.0 \$2,000.0 \$2,000.0 \$700.0 \$900.0	0 Washington 0 Washington 0 Washington	(WJLA) (WJLA) (WJLA) (WJLA)	Comment	10/6/17 10/6/17 10/6/17 10/6/17
1.0 No 2.0 No 3.0 No 4.0 No 5.0 No	ormal Line / SPOT ormal Line / SPOT ormal Line / SPOT ormal Line / SPOT ormal Line / SPOT	10/09/17-10 10/09/17-10 10/09/17-10 10/09/17-10	0/10/17 0/10/17 0/10/17 0/10/17 0/10/17	Sec 2 2 2 2 2 2 2 2 2	:30 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	5A- News-Good Morning Washington at 5a 6A- News-Good Morning Washington at 6a 7A- ABC-Good Morning America 9A- Live with Kelly 12P- News-ABC 7 News at	SPW	1 1 1 1 1	1 1 1 1 1	Th Fr	Sa Su	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	\$300.00 \$1,000.00 \$1,000.00 \$350.00 \$450.00	\$2,000.0 \$2,000.0 \$2,000.0 \$700.0 \$900.0	0 Washington 0 Washington 0 Washington 0 Washington	(WJLA) (WJLA) (WJLA) (WJLA) (WJLA)	Comment	10/6/17 10/6/17 10/6/17 10/6/17 10/6/17

1

CONFIRMATION CONTRACT

\$3,000.00

\$1,800.00

\$2,800.00

\$6,000.00 Washington (WJLA)

\$1,800.00 Washington (WJLA)

\$2,800.00 Washington (WJLA)

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

:30 6:27P- 6:30P (EST)

:30 7:30P- Jeopardy

Date:

:30 7P- Wheel Of Fortune

10/09/17-10/10/17

10/09/17-10/09/17

10/10/17-10/10/17

9.0 Normal Line / SPOT

10.0 Normal Line / Access 11.0 Normal Line / Access

Accepted-Agency/Advertiser:

10/6/17

10/6/17

10/6/17

	WJLA		Contrac Schedule Date Advertiser			rnor (11	.6805)			ı	Date Enter Last Modif Entered By	ied 10	/06/17 /06/17 fany Lewis		Washington (WJLA) By Broadcast Month Oct. 2017	<u>Spots</u> 22
abc	1100 Wilson Blv Arlington, VA 2		Agency Product	Strategic Media Pl		•	-				CO-OP Headline #	No)		Grand Total:	22
WJLA-TV WASHINGTON, DC	:		Brand Salesperson Sales Office	Ed Gillespie (6712 Monares, Barbara WJLA/GJLA/EJLA	99)		,			ď	Demo Order Type Package D		ormal			
Strategic Media Placement 7669 Stagers Loop Delaware, OH 43015	ıt		Buyer Name Phone/Fax CPE Account Types	/ 3186 Local/Political Can	didate	Agency	BRD			ı	Commissio Commissio Net Total Gales Tax	on \$3	5.00 5,765.00 11,335.00			
			Billing Type Comments	Standard												
															L	
Line Line Type / Break T	Type (Ref #)	Dates 5	Sec Length	Run Times	SPW	Мо	Tu We	Th	Fr S	a Su	Spots	Rate	Total		Station	Comments
12.0 Normal Line / Prime Premiu	um 10/09	9/17-10/09/17	2 :3	80 8P- 10P (EST)		1		1 1			1	\$4,000.0	\$4,000.0	00 Washington ((WJLA)	

1

1

CONFIRMATION CONTRACT

\$1,100.00

\$500.00

\$1,100.00 Washington (WJLA)

\$500.00 Washington (WJLA)

Comments:

Accepted-Station:

:30 11P- News-ABC 7 News at

:30 11:30P- 12:30A (EST)

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Date:

Accepted-Agency/Advertiser:

13.0 Normal Line / SPOT

14.0 Normal Line / SPOT

10/09/17-10/09/17

10/10/17-10/10/17

\$25,100.00 \$25,100.00

> Entered 10/6/17

10/6/17

10/6/17